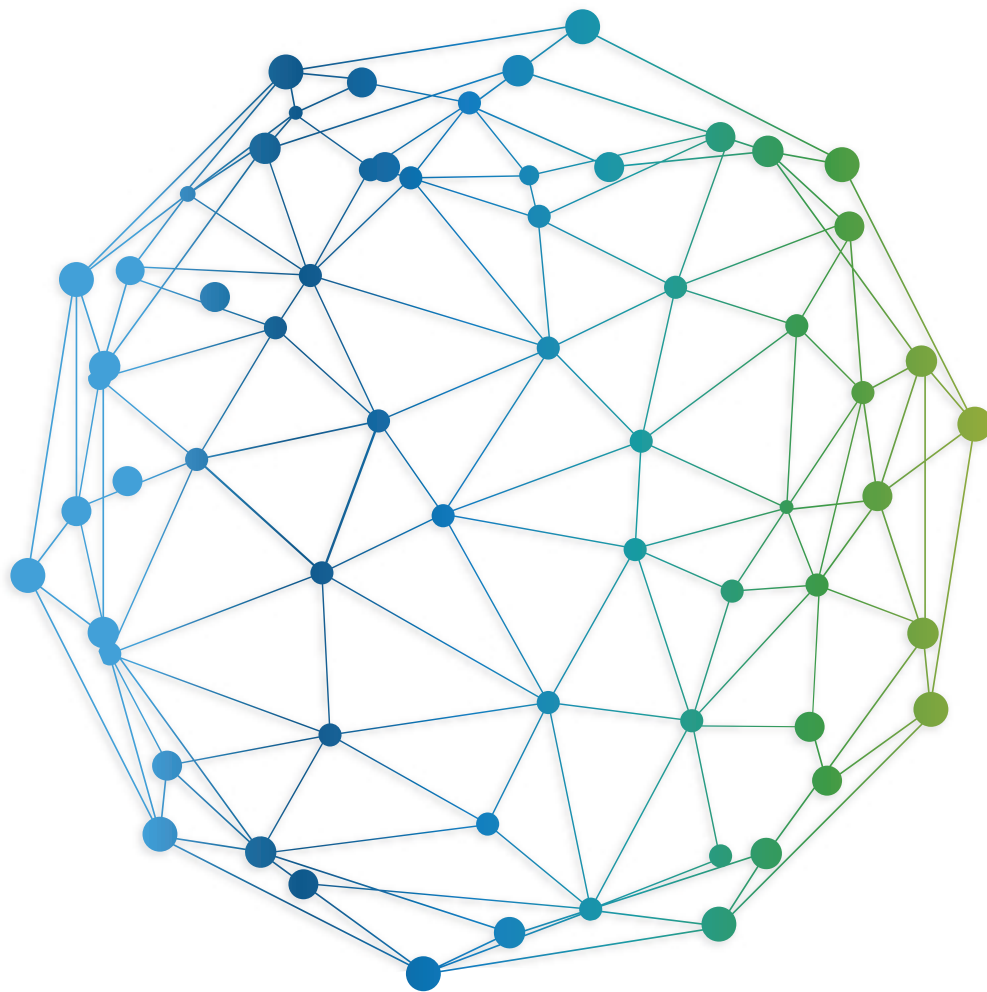

WORLD CLASS

INVESTMENT CAPABILITIES

Brandywine Global | Clarion Partners | ClearBridge | Martin Currie | EnTrustPermal
QS Investors | RARE Infrastructure | Royce & Associates | Western Asset



LEGG MASON OFFERS SPECIALISED EXPERTISE

The Legg Mason way

Legg Mason is one of the world's leading asset managers and is dedicated solely to managing money. With over 115 years of history, Legg Mason has built a strong heritage and manages over \$1 trillion* on behalf of institutional and retail clients. Legg Mason's presence extends worldwide with 39 offices around the world employing over 3,300 staff.

*As at 31 December 2018

Simplicity and focus

The Legg Mason business model is simple and uncompromised: Legg Mason as the parent company can provide product, marketing and sales support for its fund manager affiliates, but does not interfere with their investment process and decision-making. Legg Mason remains focused on funds management and is not distracted by other services such as broking, investment banking or platform distribution.

It's not often that a single investment brand can bring with it a collection of high-calibre names such as Brandywine Global, Clarion Partners, ClearBridge, EnTrustPermal, Martin Currie, QS Investors, RARE Infrastructure, Royce & Associates and Western Asset. Each of these firms is a subsidiary of Legg Mason.

Specialised expertise

The most distinctive feature of Legg Mason is its specialised approach to managing money. It houses nine prestigious fund managers, each focusing on its own area of expertise.

Investment independence

Legg Mason's structure is carefully designed to provide diversity. Its specialist investment managers offer access to major investment classes around the world and operate with investment independence. This allows them to focus on and excel at their core competency. Together, they form a powerful combination of investment expertise.

Legg Mason in Australia



In Australia, the business now known as Legg Mason Australia has a history that dates back to 1954, when the merchant bank 'Australia United Corporation' launched its balanced fund to Australian investors. Since then, the business has progressed under various world-class brands, including JP Morgan and Citigroup, before becoming Legg Mason in 2005.

Legg Mason Australia is a full-service fund manager with local staff responsible for key functions relating to client investments. This is an important distinction from other global fund managers that have a representative office in Australia, but with key functions managed offshore.

Legg Mason Australia's clients range from large institutions to financial planning dealer groups. The Australian business is committed to providing a level of relationship management and client service excellence that matches the calibre of its world-class investment affiliates.

LEGG MASON FUND MANAGERS

Brandywine Global

Global value investing

Unconstrained global fixed income and equities, with a benchmark agnostic philosophy.



Clarion Partners

Real estate investment specialist

Clarion Partners is a leading private equity and debt real estate investment manager. Clarion invests in the Americas across a broad range of property types and risk profiles, with the goal of consistently creating value for its clients.



ClearBridge

Active global equity

A specialist in global and US equities that encompass high active share, income and low volatility strategies.



EnTrustPermal

Global alternative funds-of-funds

One of the world's largest hedge fund investors, recognised as a global leader in structuring comprehensive alternative investment strategies for institutional and high net worth clients.



Martin Currie

Active equity specialists

Global active equity specialist. Includes Martin Currie Australia, which provides equity-based income, accumulation and multi-sector solutions.



QS Investors

Quantitative equity and multi-asset manager

Systematic solutions that include US and global equities, liquid alternatives, customised portfolios and former Batterymarch strategies.



RARE Infrastructure

Global listed infrastructure

RARE is a dedicated infrastructure investment manager focused on global listed infrastructure investments. Established in 2006, RARE has grown to become one of the largest listed infrastructure managers globally.



Royce & Associates

Small-cap equity

Equity specialist that focuses on global and US-based micro-cap, small-cap, and mid-cap investment strategies.



Western Asset

Global value investors in fixed income

A leading global fixed income specialist with broad capabilities and a dedicated Australian fixed income team.



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