

# Terence Johnson



**Terence Johnson**  
Head of Global Distribution

Terry joined Legg Mason Global Asset Management in December 2005 from Citigroup Asset Management, following its acquisition by Legg Mason. In April 2013, Terry was appointed Head of Global Distribution at Legg Mason, after having served as Interim Head of Global Distribution. Terry is responsible for overseeing Legg Mason's US and International retail distribution efforts, which includes activities related to the sale of Legg Mason and its affiliated managers' products to intermediaries across the Americas, Europe, Asia Pacific, Japan and Australia. Prior to this, Terry headed International Distribution at Legg Mason.

At Citigroup Asset Management, Terry served as Managing Director and Head of International Private Asset Management, leading teams responsible for implementing and selling fund and managed portfolio solutions to HNW clients throughout EMEA, Asia Pacific and Latin America. Prior to joining Citigroup Asset Management in 2003, Terry worked for JP Morgan Asset Management in retail and institutional distribution positions in various areas across the US, Europe and Asia. Terry has 20 years of global asset management distribution experience and currently resides in London, England.

Terry serves as Legg Mason's representative on the ICI (Investment Company Institute) Global Committee. He graduated with high honours from Wesleyan University in Connecticut, where he majored in History, concentrating on Russian studies.

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